HPM SYSTEMS, INC.

April 4, 2008

Mr. Leonard Chan
Stanford University
CIS Engineer
Via Palou Mall
Stanford, CA 94305
leonardc@bonair.stanford.edu

Proposal: 207668

RE: Gas Detection System Evaluation for CIS Lab

Dear Leonard:

HPM Systems understands that Stanford University CIS lab has an existing Gas Monitoring System consisting of approximately 80 sensors and other devices furnished by various manufacturers and systems integrators. Changes, modifications, maintenance, and repairs to the system are complicated due to the need for various subcontractors and vendors' involvement, and the lack of a complete set of system drawings.

HPM Systems, Inc. can offer Stanford a single point of contact as a solution. We are familiar with and service/maintain all of the various hardware components that make up the system, and can offer software programming for the PLC, Wonderware Graphical User Interface, and now the Lonworks portion of the system. We also have a CA Licensed Professional Electrical Engineer and hold a CA contractor's license, so we are able to produce complete drawing sets to obtain City permits for new installations and hire subcontractors to do any required installation work. We are also able to calibrate and gas challenge sensors for routine maintenance or for annual inspections with the Fire Marshall.

We would like the opportunity to evaluate in detail all of the components, any existing drawings, and overall operation of the system. The results of this evaluation will be recommendations to make or keep the system a reliable Life Safety System. Areas of the system that may be in need of upgrading or replacement will be identified, along with an approach to minimize disruption to the CIS lab operation.

Our approach to this evaluation will be to have (3) people, including a programmer familiar with PLC, Wonderware, and Lonworks, spend approximately one day at the facility to catalog and familiarize ourselves with the entire system. Evaluation of existing drawings, software programming and any other documentation can be done onsite or at our office if it is permitted. We will then develop a report detailing our findings and recommendations including Order of Magnitude budget costs for any upgrades we think are necessary.

PROFESSIONAL FEE

HPM Systems shall complete the aforementioned scope-of-work for the following proposed fee

I) GAS MONITORING SYSTEM EVALUATION: ..... $7,200.

We look forward to working with you on this project. Should you have any questions or comments, please feel free to contact us at (408) 615-6900 extension 301.

Sincerely,

Herbert J. Buehler P.E.
President, HPM Systems, Inc.
CA Contractor License 810246

Stanford University
Authorized Representative

Signature Date

P.O.# (if applicable)

Cc: Don Stevenson Jr,
Project Manager